

CLOSING CASE STUDY

How the Tuvia Group leverages local market knowledge to secure buyers.

Jason Tuvia leveraged his 16-year track record within the Eastside submarket with 90+ closings in the immediate area to reach over 3,000 local Silver Lake buyers. This, along with strong efforts from his team, produced multiple offers within days of listing the asset in what some would call a 'down market'. The listing was placed under contract in less than a week of marketing, and ultimately sold to a local buyer in Silver Lake. The sale closed all cash and above listing price. This closing is highlighted as the highest price throughout Silver Lake & Echo Park for 3-4 unit assets in 2024 (as of June).



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PROJECT OBJECTIVE:

The Tuvia Group was hired to exclusively represent their client for the sale of a 3-unit multifamily asset.



ADDRESS:

4014 Effie Street, Los Angeles, CA 90029

SELLER PROFILE:

Local Private Investor